



National Institutes of Health
 NCI-Shady Grove Campus
 9609 Medical Center Drive, Rockville, MD 20850
 (all times eastern)

	Pre-Class Webinar – April 11, 2019	
2:00 pm – 3:00 pm	Research and Dissemination Discussion with David Chambers	Click here
	Pre-Class Webinar - May 2, 2019	
2:00 pm - 3:00 pm	Introduction to course, pre-course assignments, getting, scheduling and conducting interviews throughout the course and expectations	Click here
	Class 1: Kick-off Workshop – Monday, May 6, 2019	
8:00 am	Arrive at NCI-Shady Grove Campus/Breakfast	Seminar 110
8:30 am - 9:00 am	Introductions and Course Overview	Seminar 110
9:00 am - 10:30 am	Team Presentations (5 min, 5 min feedback) with a 10-minute break	Seminar 110
10:30 am - 11:30 pm	How to Succeed in SPRINT (panel)	Seminar 110
11:45 pm - 12:45 pm	Lunch / Course Management Software	Seminar 110
1:00 pm - 1:30 pm	Lecture: Business Model Canvas	Seminar 110
1:30 pm - 2:30 pm	Lecture: Conceptual Discussion of Problem-Solution Fit, Product-Market Fit and Business Model Fit	Seminar 110
2:30 pm - 2:45 pm	Break	
2:45 pm - 4:00 pm	Working Session: 1.Stakeholder Mapping. 2. Market Segmentation. 3. Value Proposition - Hypothesis Generation	Seminar 110
4:00 pm - 4:15 pm	Break	
4:15 pm - 5:15 pm	Best Practices: Writing Questions for Stakeholder Interviews	Seminar 110
5:30 pm - 7:00 pm	Reception	Hilton Garden Inn: Fallsgrave
7:30 pm - 9:00 pm	Office Hours (20-minute slots)	TBD

	Class 2: Kick-off Workshop – May 7, 2019	
	Get Out Of the Building for Interviews	DC Area
7:00 pm - 8:30 pm	Office Hours	
	Class 3: Kick-off Workshop – Wednesday, May 8, 2019	
8:15 am	Arrive at NCI-Shady Grove Campus/Breakfast	TE408/410
9:00 am - 10:15 am	Team Presentations (8 min, 4 min feedback)	TE408/410
10:15 am - 10:30 am	Break	TE408/410
10:30 am - 11:45 am	Team Presentations (8 min, 4 min feedback)	TE408/410
11:45 am - 12:30 pm	Lunch	TE408/410
12:30 pm - 1:00 pm	WebEx Training	TE408/410
1:00 pm - 2:30 pm	Lecture and Working Session Entrepreneurship and Behavior Change Preparing for the next weeks (Presentation on the Deliverables for Class 4)	TE408/410
2:30 pm	Adjourn	TE408/410

Class 4: WEBEX #1 – Thursday, May 16, 2019		
2:00 pm - 3:00 pm	Group A Teams present in cohort breakout sessions, 8 minutes each and 2 minutes for instructor feedback	On-line
3:00 pm - 4:00 pm	Group A & B Discussion Q&A: Problem Solution Fit with Revenue Prep for Class 5	On-line
4:00 pm - 5:00 pm	Group B Teams present in cohort breakout sessions, 8 minutes each and 2 minutes for instructor feedback	On-line

Class 5: WEBEX #2 – Thursday, May 23, 2019		
2:00 pm - 3:00 pm	Group A Teams present in cohort breakout sessions, 8 minutes each and 2 minutes for instructor feedback	On-line
3:00 pm - 4:00 pm	Group A & B Discussion Q&A: Problem Solution Fit with Revenue Prep for Class 6	On-line
4:00 pm - 5:00 pm	Group B Teams present in cohort breakout sessions, 8 minutes each and 2 minutes for instructor feedback	On-line

Class 6: WEBEX #3 – Thursday, May 30, 2019		
2:00 pm - 3:00 pm	Group A Teams present in cohort breakout sessions, 8 minutes each and 2 minutes for instructor feedback	On-line
3:00 pm - 4:00 pm	Group A & B Discussion Q&A: Go to Market Economics Prep for Class 7	On-line
4:00 pm - 5:00 pm	Group B Teams present in cohort breakout sessions, 8 minutes each and 2 minutes for instructor feedback	On-line

	Class 7: WEBEX #4 - One-on-Ones and Mid-point review - Week of June 3, 2019	
Sign-up Sheet	Presentations Teams present in one-on-one sessions with faculty. 8-minute presentations and 2 minutes for instructor feedback. Overall status mid-point review.	TBD

	Class 8: WEBEX #5 – Thursday, June 13, 2019	
2:00 pm - 3:00 pm	Group A Teams present in cohort breakout sessions, 8 minutes each and 2 minutes for instructor feedback	On-line
3:00 pm - 4:00 pm	Group A & B Discussion Q&A: Operations, Partners, and Costs Prep for Class 9	On-line
4:00 pm - 5:00 pm	Group B Teams present in cohort breakout sessions, 8 minutes each and 2 minutes for instructor feedback	On-line

	Class 9: WEBEX #6 – Thursday, June 20, 2019	
2:00 pm - 3:00 pm	Group A Teams present in cohort breakout sessions, 8 minutes each and 2 minutes for instructor feedback	On-line
3:00 pm - 4:00 pm	Group A & B Discussion Q&A: Operations, Partners, and Costs Prep for Class 10	On-line
4:00 pm - 5:00 pm	Group B Teams present in cohort breakout sessions, 8 minutes each and 2 minutes for instructor feedback	On-line

	Class 10: ONSITE AT NCI, Closing Workshop Day 1 June 27, 2019	
11:15 am	Arrive at NCI/Lunch	
12:00 pm - 2:00 pm	Teams meet with instructors in the main room to do quick iterations on their videos and presentations	TBD
2:00 pm - 5:30 pm	Teams meet with instructors privately to discuss their “next steps” after SPRINT. Concurrently, teams will debrief sponsors on the contributions of the program to their progress.	TBD
	Class 11: ONSITE AT NCI, Closing Workshop Day 2 June 28, 2019	
8:15 am	Arrive at NCI/Breakfast	TE406/408/410
9:00 am - 10:00 am	NCI Open and Presentation on SBIR funding	TE406/408/410
10:00 am - 11:30 am	Final Presentations: Group A	TE406/408/410
11:30 am - 1:00 pm	Lunch and NCI Presentation	TE406/408/410
1:00 pm - 2:30 pm	Final Presentations: Group B	TE406/408/410
2:30 pm	Wrap-up and Adjourn	TE406/408/410